



**Meeting Minutes - Board of Directors**

**January 9, 2023, 7 PM @ STMA Arena Community Room**

*Board Members Present: Megan Esterberg, Danielle Castro, Jack Rowan, Mel Altschul, Adam Schoh, Aaron Levin, Kara Jandro, Andy Johnson, Tammy Tupper*

- I. **Call to Order 7:05pm**
- II. **Addition or Amendments to Agenda as Presented**
- III. **Approval of [12/12/2022](#) Minutes** A motion was made by Mel Altschul and seconded by Andy Johnson to approve the 12/12/2022 minutes. Motion approved.
- IV. **Gambling Report-** RaeLynn Cook
  - Expenses:
    - December Reporting and Expenses of: \$286,911.18.
    - Estimated January Expenses of: \$316,935.00.
    - Villa Bar & Grill - New Safe, came in slightly higher than what was approved last month; total cost \$1,020.05.
    - BK Tap Haus Thursday Meat Raffle - starting 1/19/23; starting cash bank of \$200.00.
    - General Fund Donation of: \$60,000.00.
  - Updates/Other Items:
    - Fund Loss from 11/2020 (storage shed break-in).
      - Additional restitution checks reissued, received and applied to the outstanding balance. \$129.84 received to date.
      - Being submitted to the Gambling Control Board for recommended approval at their 1/17/23 meeting.
    - Supplier increase coming mid-January; 7-11% on all paper products (pull tabs, paddlewheel tickets, bingo paper, tip boards, etc.).
    - Received notification from the auditing firm that we have used for the last two years that they will no longer be servicing charitable gambling organizations. Will have quotes available next month from new firms to consider.
    - Working with Tournament Director, Christine Shidla, to finalize partner and event advertising, as well as pin location and pick up for the RiverHawks Rumble - January 20-22, 2023.
    - A motion was made by Andy Johnson and seconded by Adam Schoh. Motion approved.



V. **Supporting Role Reports**

- **Tournament Director** - Christine Shidla
  - RiverHawks Rumble - January 20-22, 2023
    - Vendors include D'Michael B's, Nothing Bundt Cakes, LTD Hockey Apparel - 10% of proceeds go to back to the Association.
    - A motion was made by Mel Altschul and seconded by Aaron Levin to approve ice bills, officials, EMT and additional expenses for the RiverHawks Rumble. Motion approved.
      - (a) Ice Bill - \$13,500
      - (b) Officials - \$4,838
      - (c) EMT - \$1,400
      - (d) Additional Expenses - up to \$1,000 (2022-2023 tourney swag and collateral expense has been ½ the cost of previous year due to good pre-planning and negotiating with old and new vendors)
    - Volunteer learning sessions will be held during 10UA practices the week of the RiverHawks Rumble.
  - Preview Cup brought in \$590 profit from vendors.

VI. **Board Reports -**

- **D5 Representative** - Aaron Levin
  - Squirt/10U year end tournaments are the weekend of 3/10.
  - No full ice mite games will be allowed next year.
  - District playoff schedules should be posted by mid-January.
  - D5 acknowledges that they aren't following the 120 games rule, when they scheduled 160 last weekend. Smigs and D5 to settle on the number.
  - New "Futures Development Program" was created by MN Hockey. This will be ran by Thomas Johnson, details are on the D5 site (Open to all kids 2010-2011 level, starts end of March goes through May, please look at D5 Website for more information. The idea is to keep kids in MNHockey and USAHockey rather than AAA. Kristin VanHeel to put out a communication to all 2010-2011 kids since it is for all kids. It is first come, first serve and must be played where the skater lives- D5 will be run out of Buffalo.
  - D5 is looking to have more team declaration consistency next year This is coming full circle from conversations that began 5-8 years ago. AA for larger associations and A for smaller to gain consistency, more to come at the next couple of D5 meetings. They are also looking to shut



down play within other district schedules, not playing their schedule, but still setting up the games with their teams.

- Aaron Levin and Christine Shidla will connect on 2023-2024 tournament dates. Christine suggested keeping the same so that our repeat teams will be able to commit. Brandon Mitchell, Aaron Levin and the board agreed, with the understanding that the High School is onboard, as well and notified early that these are the dates.
- **Fundraising Coordinator - Tammy Tupper**
  - Ashlie LeGrande addressed the board about the KnightHawk. She is questioning whether the band will work in the venue and is looking for an email vote on Friday to possibly change the venue; giving her time to check back into the costs of the Rider issues. The band is huge and they want to play for STMAYHA regardless of the venue. Megan Esterberg said the rider was sent to Brian and due to his multiple family issues, he does not seem to be able to meet the obligations of the Riders, so the cost will be on us. Board asks for a Friday deadline for this budget. MN Wild, MN Timberwolves, pharmaceutical company and other huge donors all set per Ashlie LeGrande. Committee hasn't had its first meeting, so there are other potential revenue streams. Jack Rowan asked for a ticket sales goal - we need to make sure we need to say sales tax included if we hit the threshold.

### **Mite/8U Coordinator - Adam Schoh**

- Looking for approval for \$1591.90 to purchase 250 trophies for mite and 8U end of the year trophies. A motion was made by Megan Esterberg and seconded by Kara Jandro to purchase the trophies. Motion approved.
- **Registration Coordinator - Kara Jandro**
  - There was one coach this year who was redlined due to being out of compliance.
- **HOC Admin - Andy Johnson**
  - Thank you to Miranda Pelligrin for helping many coaches to accomplish their compliance
  - The mid-season coach meeting took place last Sunday. Gathered coaches input on our program and the High School coaches gave each head coach a binder to highlight their philosophies and systems.
  - Parent behavior request at both games and practices - Coach Hindermann has expressed a concern with parent behavior. Coaching from the stands and negative comments seem to be taking place more



frequently and a reminder was given that as parents we should live up to the high standards that we have set. For next year, can part of our newsletter be a blurb from the HOC? Don't stew on rumors... reach out to someone. Weekly question for the HOC; we should hold a "New Hockey Parent 101".

- **Girls/Boys Travel Coordinators** - Gillian and Mel
  - Nothing new to report

### VII. **Executive Report**

- **Operations** - Danielle Castro
  - Nothing new to report
- **Finance** - Jack Rowan
  - Audit from 2020-21 came back with a couple of clerical errors, but there was no evidence of wrongdoing. We had to correct the balance statement for the write-off of old jerseys and also past due ice bills credited to the wrong year. The audit will be placed into the public record, it is available upon request. The auditors are happy with the separation of duties that we have established.
- **Communication** - Kristin VanHeel (absent)
- **President** - Megan Esterberg
  - LiveBarn, city signed contract. LiveBarn has not been reachable with obtaining too many accounts and due to the contract with the city and the city needing \$7k they probably are not prioritizing our account.
  - Executive board approved a \$500 bonus to Erin Bruflodt. She has given a lot above and beyond with the integration of the systems. Concerns were brought forward/addressed and bonus given in form of \$500 gift card.

### VIII. **New Business** -

### IX. **Old Business** -

### X. **Open Forum** -

- Are pictures being rescheduled? Cari sent out to managers that the pictures will be 23, 24 or 25th, we just don't have team times yet.
- Member asks if the parent behavior is more concentrated to coaches or coaching from the stands? Andy Johnson replied that it is both and this year is louder.

### XI. **Adjourn** - Meeting was adjourned at 9 p.m.

# Expense Report

## STMA YOUTH HOCKEY ASSOCIATION INC

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All Sites

From 01/01/2023 to 01/31/2023

| Date Written                 | Check Number | Payee | Description                                  | Total            |
|------------------------------|--------------|-------|--|------------------|
| <b>For Allowable</b>         |              |       |  |                  |
|                              |              |       | Total for COMPENSATION                       | 34450.54         |
|                              |              |       | Total for ACCOUNTING SERVICES                | 150.00           |
|                              |              |       | Total for RENT                               | 29304.78         |
|                              |              |       | Total for ELECTRONIC PULL-TAB                | 48768.45         |
|                              |              |       | Total for ELECTRONIC BINGO                   | 705.05           |
|                              |              |       | Total for MISCELLANEOUS                      | 552.89           |
| <b>Total of Allowable</b>    |              |       |  | <b>113931.71</b> |
| <b>For Deposit</b>           |              |       |  |                  |
|                              |              |       | Total for OTHER                              | 5181.06          |
| <b>Total of Deposit</b>      |              |       |  | <b>5181.06</b>   |
| <b>For Distrib</b>           |              |       |  |                  |
|                              |              |       | Total for Pulltabs Plus                      | 7861.19          |
|                              |              |       | Total for Three Diamond Corporation          | 5926.15          |
|                              |              |       | Total for Triple Crown Gaming                | 2891.89          |
| <b>Total of Distrib</b>      |              |       |  | <b>16679.23</b>  |
| <b>For Gambling Tax</b>      |              |       |  |                  |
|                              |              |       | Total for STATE TAX AND REGULATORY FEE       | 104214.00        |
| <b>Total of Gambling Tax</b> |              |       |  | <b>104214.00</b> |
| <b>For Lawful</b>            |              |       |  |                  |
|                              |              |       | Total for 501(c)(3) ORGANIZATION             | 60000.00         |
|                              |              |       | Total for POVERTY, HOMELESSNESS, or PHYSICAL | 20.00            |
| <b>Total of Lawful</b>       |              |       |  | <b>60020.00</b>  |
| <b>For Other</b>             |              |       |  |                  |
|                              |              |       | Total for GAME BANK                          | 200.00           |
|                              |              |       | Total for PURCHASE PRIZES                    | 4819.76          |
|                              |              |       | Total for REIMBURSE GAME BANK                | 4732.00          |
| <b>Total of Other</b>        |              |       |  | <b>9751.76</b>   |
| <b>Total of Organization</b> |              |       |  | <b>309777.76</b> |