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St. MICHAEL-ALBERTVILLE YOUTH HOCKEY

Minutes- Board of Directors July 10, 2023, 7 PM @ STMA Arena Community Room

Board Members Present: Jack Rowan, Alyssa Shaughnessy, Megan Esterberg, Adam "Woody" Schoh, Adam Frost, Chad Vitzthum, Jon Dubel, Aaron Levin, Gillian Rousslang

- I. Call to Order- 7 p.m.
- II. Addition or Amendments to Agenda as Presented- N/A
- III. **Approval of Minutes-** A motion was made by Jack Rowan and seconded by Alyssa Shaugnessy to approve the <u>6/12/23</u> and <u>6/25/23</u> minutes. Motion approved.
- IV. Gambling Report- Tyler Stone
 - A motion was made by Chad Vitzthum and seconded by Adam Frost to approve the gambling report as presented. Motion approved.
 - Expenses May and June will be finalized for the working board meeting on 7/25.
 Per last meeting, estimates for July:
 - Estimated July Expenses = \$112,000
 - Rent Total = \$21,000
 - Payroll/Taxes = \$25,000
 - Paper/ Pull Tabs = \$65,000
 - Storage/Supplies/Accounting = \$1,000
 - Estimated Tax = \$75,000
 - General Fund Donation = \$50,000
 - Approval needed for July Estimate Expenses discussion/breakdown for EOM June 2023 is due on 7/20/23.
 - Updates:
 - Cedar Creek is fully operational
 - KnightHawk Setting meeting with Neighbors/152 to discuss further.
 - o Fund Loss GCB consideration July 27th, 2023
 - Net Receipts YOY loss of Villa and effects
 - Etab Net Receipts
 - Paper Pull Tab Net Receipts
 - Tyler will be sharing a report monthly to breakdown receipts. Donations will be based on a peg balance. We will be taking gambling loss without Villa, but DMichael Bs has some good opportunities to expand along with Cedar Creek up and running.
- V. Non-Voting Reports-
 - Sponsorship Coordinator- Rick O'Brien
 - We've received half of what is supposed to have come in. There are



St. Michael-Albertville Youth Hockey

four new sponsors and a 5th in the works. The ads will be updated in the Blue Rink the last weekend in July.

VI. Voting Board Reports-

- **D5 Representative-** Aaron Levin
- Fundraising Coordinator- Alyssa Shaughnessy
- Mite/8U Coordinator- Jon Dubel
- Registration Coordinator- Chad Vitzthum
 - Registration is moving slowly, but everything is working. The Registration team will be updating safesport and background checks at the end of the month.
- HOC Admin- Adam Frost
 - A kick off meeting for Boys HOC was held 7/9/23. They discussed changes and expectations for the new year, a top down approach for the development model, and looking into software for tryouts and evals during the season.
 - The Girls HOC kick off meeting will be 7/12/23.
 - All Level Coordinators are now in place for the HOC Approval of the final three positions took place via unanimous email vote on 7/7 and 7/8.
 - The HOC is looking into Team Genius software for tryouts which includes live scoring for tryouts and can run off a smartphone. This would eliminate spreadsheets. Monticello and other associations are currently using it; the HOC will be checking with them. Megan Esterberg recommended reaching out to Maple Grove. Maple Grove purchased lpads for all their evaluators. Team Genius is used across many associations. The approximate cost \$10/skater.
- Girls Travel Coordinator- Gillian Rousslange
- Boys Travel Coordinators- Megan McChesney

VII. Executive Report

- Operations- Adam "Woody" Schoh
 - PCA Grant Program: The Board decided not to do PCA last year as the parent meeting is already long and they felt it was redundant for travel parents. Adam "Woody" Schoh will do more research as to if it is beneficial for Mite/8U parents.
- Finance- Jack Rowan



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Funds in all Bank Accounts as of June 30, 2023

434,752

 Deposits
 267,040

 Expenses
 468,968

 Net Change
 -201,929

Checking Activity

Category 🗔	Deposits	Expenses	Net
Advertising	4,200.00		4,200.00
Miscellaneous	316.27	196.66	119.61
Transfer	225,000.00	225,000.00	0.00
Equipment		60.00	-60.00
Fundraising	67.00	160.00	-93.00
Gambling		134.45	-134.45
(blank)		263.75	-263.75
Coaching		1,297.00	-1,297.00
Skills		1,500.00	-1,500.00
Dryland		5,432.15	-5,432.15
Tournaments	2,941.61	60,205.52	-57,263.91
Registration	34,514.74	174,718.72	-140,203.98
Grand Total	267,039.62	468,968.25	-201,928.63

- Communication- Kristin VanHeel
 - Absent
- President- Megan Esterberg
 - Megan Esterberg discussed the Learn to Skate program; STMA
 Community Ed is not willing to put it on. Adam Frost mentioned that we
 cannot call it Learn to Skate unless we use their program; US National
 Figure Skating has a full program that we would pay for.
 - We will be Implementing ice allocation strategy with the Arena; an ice rental contract will be a protection for everyone involved. It will be a season to season contract. Megan Esterberg shared an example draft. Per the lease agreement we will have exact set hours. We will have an option to resell it. The contract also includes a code of conduct; it will be put on teams to enforce.



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- Megan Esterberg presented the Arena Board with a \$50,000 donation. At the next working board meeting the Board will compile a wish list.
- There is a meeting planned with Monticello on July 18th at 6 pm to discuss the RiverHawk Coop agreement.
- Meet and greet next Wednesday July 19th. Reminder All voting Board Members should be checking Association emails regularly. Timely responses to email votes are imperative. This includes votes both in favor of and not in favor of.

VII. New Business-

• Junior Gold- Jeff Mastro: Right now we have about 1.5 teams, but may have more coming in as we have 19 skaters; 26 would be the goal for two teams. We are also looking for coaches. Refunds will be coming for Junior Gold. Jeff Mastro would also like a banner for last season with the state berth.

VIII. Old Business-

- Bylaws
- Policies and Procedures
- Arena Banners/Trophy Case
- IX. Open Forum-
- X. **Adjourn-** 8:19 p.m.