Roseville Area Youth Hockey Association

Monthly Board Meeting

Rose Room

Monday, April 17, 2023

Attendees:

Dave Scott	Laura Olmstead	Shaun Curtin	Curt Slater
Cory Schmitt	Dave Miller	Jens Frederickson	Jess Lewis
Jeff McGrath	Brian George	Dave Zschokke	Winny Brown
Chaz Afong	Corey Culver	Candace Mealey	Gail Lust
Ashley Howarth	Phil Diskerud	Justin Brown	Ryan Twardowski
Gretchen Hopeman	Blake Jakaboski	Aric Roeller	Brad Sleeman
Chelsey Rosenthal	Joel Millard		

1. Meeting called to order by Gretchen Hopeman at 6:01pm CT

2. Gambling Update

- a. New site:
 - i. Approval received for new bar location: McCarron's Pub
 - ii. Effective May 1, 2023
 - iii. City council approved; gambling control reviewing per their standard process
 - iv. Electrical work will need to be done, related to security cameras
 - v. White Bear Lake Hockey was previously at this site; decision to replace with RAYHA was not related to WBLHA gambling situation
 - vi. Communication will be sent to RAYHA announcing location in early May
- b. Revenue
 - i. Gaming revenue for the month was almost \$150,000
 - ii. Expenses were slightly higher
 - iii. Insurance bill converting to monthly invoice vs. multi-month

Phil motioned to approve, Ryan seconded

Motion passes

- c. Expenses
 - i. Allowable expense remained the same
 - ii. Accountant will run monthly projections until new normal is determined with McCarron's gambling cash flow determined

Phil motions to approve, Gail seconded

Commentary:

With the new bar location, Jens ask what the impact will be to registration/player costs with this new revenue stream. General responses is that it will positively impact player costs, impact unknown.

3. General Member forum

Aric R. – requested that there is a renewed focus on goalie development and asked that goalie development vendors be re-assessed to determine the best provider

Dave Z. – asked what the status of the goalie gear in the OJ storage room is. Gretchen and Curt responded that they will be going through it this spring and gear that is no longer needed, safe, or practical will be recycled or disposed of

 March Minutes were approved via email; however, attendance needed to be corrected to include a voting board member that was missed. Amendment was made and passed to approve March minutes.

5. Finance Update

- a. Gail shared the year to date through March financials via email
- b. Net revenue appears in a way that makes it look like the association is making money, but expense are coming in with additional outstanding player development costs
- c. District 2 invoice is somewhat outstanding; \$13,000 invoice received, additional invoice(s) expected
- d. Based off projections, it appears that the 2022/2023 budget will be upside down (short)
 - i. Ice costs were higher than expected
 - ii. Registration numbers were down

Gail motion to approve, Phil seconded

Motion passes

Commentary:

- Annual audit will likely be a recurring activity with the combined income from gambling and registration fees. To complete this audit, there is a \$10,000 expense. The board should budget for this audit on a regular basis going forward.
- 6. The annual survey to the association is expected to be sent soon. It will be sent to those in the intro, mites, and traveling boys programs. A survey has already been sent to those in the Marauders program.
- 7. The board requested anyone with outstanding expenses, invoices, etc. be turned in ASAP

8. Board elections

- a. Second best year for voting turnout
- b. The top 5 individuals receiving the most votes will meet with the top 5 individuals from the previous year to formalize roles and organizational structure
- c. 2023 top 5: Dave Scott, Justin Brown, Chelsey Rosenthal, Cory Schmitt, Phil Diskerud
- d. 2022 top 5: Gretchen, Chaz, Ryan, Winny, and Joel
- e. The board thanked Gail Lust for supporting the organization as VP of Finance.

- f. The board thanked Adam Maier supporting the organization in multiple leadership roles spanning 13 years.
- 9. Gail motioned to adjourn; Ryan seconded Meeting adjourned at 7:16pm CT