

RAYHA Board Meeting Minutes

Monday, June 20 , 2022

Raider Room

Meeting Time: 6:00pm (Official start at 6:04 pm)

**Meeting started @ 6:04 PM, what is your favorite summer time treat?

Board Members in Attendance (In Person): Gretchen Hopeman, Chaz Afong, Amy Kroska, Gail Lust, Blake Jakoboski, Jess Anderson Lewis, Brian George, Dave Scott, Jens Fredrickson, Chelsey Rosenthal, Ryan Twardowski., Phill Diskerud, Corey Culver, Justin Brown (Winney Brown), Jake Remitz, Shaun Curtin, Jeff Mgrath, Joel , Andy Burth,

Board Members Not in Attendance: Adam Maier, Kim Elm

General Members in Attendance: Ashlee Horwath, Diane Sleeman, Anne Joswiak and Garen Stoehr.

Gambling Business:

17K contribution.

Phil has been in contact with the accounts, figuring out how to bring in more funds. El Sambraro is interested in putting in electronic gambling. They are also in talks about other avenues with them as they advance in opening up more locations.

There is a paper shortage that will affect our package.

We have replenished what we were missing.

06/21/2022- hauling boxes up from the basement and Shred-It will be picking up 800 boxes to destroy. Help is needed at 9AM. Many years backlog. \$7.25 fee per box.

Phil to make motion- approval for the expense that already accrued, Gail to second. Motion passes.

Phil to make motion- approval of audit Ryan seconds, motion passes.

Phil to make motion- approval of estimated July activities, Chaz seconds, motions passes.

General Member Forum:

Girls co-op.

No general members.

Approval May 2022 Minutes

- May meeting minutes were circulated for review electronically on 06/18/2022. Jake Remitz makes a motion to approve, Gretchen Hopeman seconds, approved via email on 06/20/22.

Treasurer Report:

Year to date financials- Gail is pretty close to year to date. Accounting is cash based, profit and loss statement show a loss due to missing receivables. 30K roughly.

End of year financials, Gail, Ryan seconds, motions passes.

Old Business:

Equipment director
Social media person- possibly
Junior Gold

New Business

Girls co-op

HS girls are officially co-oped. Entered a conversation 2 weeks ago with M's girls director and president. M needed 15 and R needed 12. M had a meeting on Sunday and convinced and passed 10 U thru 15 U. Programs are similar and would like to work together to create a successful season.

15 U- 50 skaters – 3 teams, A and B only, possibly 2 A teams.

12 U- 4 goalies, 45 skaters, 3 teams A, B1, B2

10 U- 4-5 goalies 51 skaters, 4 teams

Color scheme, NAVY and SILVER at HS level.

Marauder

Ryan to make a motion that Roseville co-ops with Mahtomedi for 10, 12, 15U levels with the understanding that all details to be hashed out later. (Bylaws, negotiation, agreements)

Second Chaz,

Discussion: Jenz- what is a contentions moment. MN hockey now has a template for co-ops. Bringing people in that have dealt with co-ops before to prevent argument later on thru the years. Has Roseville captured lessons learned.

Gail wants financials worked together.

Time line to be done by August, declaration of teams to D2.

Open door for board meetings.

How are we handling coaches, applications are open, we will push girls interviews to a later time. They are excited about the goalie and player developments. They don't do warm ups, they do a mini camp.

Winney was called in- numbers is the biggest thing, we need to have the numbers. The original co-ops were helping the B teams, not the A team. At the end this is a good idea and will benefit

the girls. Girls programs are becoming more popular, this is the direction of girls hockey. Possibly a non-parent coach at each level.
Motion passes!

Phil to make a motion to take a 5 minute break, Chaz second, motion passes. 7:04 PM
7:11 PM moved to the Rose Room
7:15 PM meeting resumes.

Budget

The executive board had a meeting to last Friday June 17th, 2022, 4 hours. Top section is revenue and needs to cover the expenses. Gambling contribution, fundraising, and registration. Revenue is moving drastically. The # we are working with from Gambling is 260K. 2 variables, registration costs and fundraiser.

Flipgive, Amazon smile, we should send out a notification to the association that we have the Amazon Smile is set up.

Increase from 20-30 pizzas per player. Excluding intro skaters from pizza sales along with coaches, board members, max of 2 players per household. Buy out moves up to 225.00 from 150.00.

Projections:

Expenses: number changes are not very material. Coach stipends- head coaches get paid more based on years of coaching. Some teams where we had more assistant coaches to pay. This includes teams being capped at 1 head coach and 2 assistant coaches. Not assessing families for reimbursement on additional coaches.

Equipment- less from jersey's, no conversation on co-op bags, less new bags.

Ice- 5.00 per hour increase for county ice.

Oval crept up due to a rate issue.

Capital improvements- Ramsey county for OJ ice. We had a large expenditures- now we have a 10K stipend for either sound or bleachers.

Try out 11,500= cost of warm up instructions, paid evaluations for goalies, food, software.

Development- not cutting budget.

Summer financial aid- last summer STP program that needed aid. Donation to the HS teams boosters.

Goalies- remain a focus, doing everything we can to retain and keep goalies.

D2- know we have to pay more for refs.

Team funds- girls to be split. No longer monitor the use funds. Teams will be assessed.

Rates set for teams- goalies discount (roughly 50%), financial aid, we have not lost players due to cost. What is a small enough amount to charge Mite levels to keep them, but still make an impact on the budget.

D2 assessment to include Game sheets and Ipads. \$10.00 per game hosted. 22 Ipads @ \$100.00 per Ipad, \$2200.00. Estimated @ \$10,000.00 for games and Ipads.

Highlighted items:

1. Heggie's @ 30 pizza's per kid. Excludes board members and rostered coaches up to 2 kids.
2. Coaches contract- limiting the # of coaches to two.

3. Financial aid for summer STP. Supporting a limited # of players, providing financial aid for players to go to a for profit camp. This is for the current program running in summer 2022. 5 players on boys and 2 on the girls. Assumption of 2500.00 because we provided the fees last year. The financial aid was provided due to the registration being done thru RAYHA. The HS school booster should be providing scholarships/financial aid not RAYHA putting out the funds for development. There is a bridge between the youth and HS. We don't have a dollar value assigned to market for them. Have a conversation with the coach, ZERO.

Take out financial aid for STP summer program.

Additional \$6.800.00 in Sponsorships/fundraising.

Raised all travel levels \$150.00 from the previous year in registration fees.

Updated are:

Girls 12UA 1600.00 up to 1750.00
Girls 12UB1 1600.00 up to 1750.00
Girls 12UB2 1600.00 up to 1750.00
PEEWEE A 1600.00 up to 1750.00
PEEWEE B1 1600.00 up to 1750.00
PEEWEE B2 1600.00 up to 1750.00
Girls 15UA 1700.00 up to 1750.00
Girls 15UB 1300.00 up to 1450.00
BANTAM A 1850.00 up to 2000.00
BANTAM B2 1600.00 up to 1750.00

Gail to make a motion to approve the budget, Dave to second. Make an amendment to the sponsorship line and the expense.

Budget passes.

Boys' jersey- update cost would go to the families, tabled.

Checking clinic costs- becoming the standard not just to the exceled the teams. Bantam and Pee Wee levels. Included in the projections.

Parade- next Monday, walking with the friends of the Oval. Position 33, front of parade.

D2 meeting next week.

DEI- BBQ in the planning. Interpreters are being requested for events to help with communication at all levels.

Working on equipment- Play it Again credits. Needing to make sure we have the funds (1800.00) for allowing families to utilize the equipment rental.

The next regularly scheduled board meeting will be Monday, June 20, 2022 at 6pm @ Stout's.
Meeting adjourns at 8:19 pm. Scott motion, Gail seconds, approved.

Thank you,

Amy Kroska

Director of Managers