



August 28, 2023 | Tipsy Steer High Pines

Welcome and Introductions (6:00-6:05 pm) Start 6:03pm

Attendance:

Board: Gretchen Hopeman, David Scott, Winny Brown, Joel Millard, Ryan Twardowski, Corey Schmitt, Justin Brown, Chelsey Rosenthal

General Board: Jess Lewis, Curt Slater, Ashlee Horwath, Jake Remitz, Jeff McGrath, Brian George, Blake Jakoboski, Candace Mealey, Jens Frederickson, Jon Fox, Jeremy Lundquist, David Miller

Gambling Business (6:05-6:15 pm) CEO Phil Diskerud & Ashlee Howarth Gambling Mgr

- Brought in 29K Last month, which is great for the summer and an average month
- Bingo hall is up because Northern lights shutting down; seeing more people come in on the weekends
- Met with an additional business that would like to be part of RAYHA charitable gambling
 - business wrote a letter to city saying they want our charitable gambling in their location, since current limit is 3 businesses in Roseville
- McCarrons break-in: booth took some damage, McCarrons owns booth so no incurred cost to us
- July Approval of Gambling Report: *approval > second > motion passes*
- Motion for Approval of September Estimates: *approval > second > motion passes*
- Suggestion that it is in our best business interest to ask the cost of McCarrons booth repair to continue to be good business partners? Yes this is the plan
- Gambling manager found 143 boxes of paperwork that need to be shredded
 - Will cost money to shred, not sure how much yet
 - We need to keep records for 3 years so Gambling Mgr may start a practice to check for boxes every June
 - Would it be worth having a shredding service? Midway has a service and we are waiting to find the cost to that, to determine if we can join them
 - Shredding is not part of 501C Operations, so we cannot count it as an operations cost
 - Shredding must be done in 1 of 3 methods and we need proof of the method for audit purposes

General Member Forum (6:15-6:35 pm)

- No topics discussed

Acknowledgment of Approval of the July Minutes (6:35-6:36 pm) Secretary Candace Mealey

- Motion to approve July minutes: *Second > Motion passes*

Approve YTD Financials (6:35-6:45 pm) Finance Report Jens Fredrickson

- Much of RAYHAs upfront costs for the year is based on tournaments so Jens is recommending to potentially invest some of the cash in the bank on options like CDs; to invest and build money
- If we do nothing, the cash will sit in the bank and not gain interest
- Would also like to revisit the overall budget based on registrations today and registration forecasts, to determine what is the minimum we want in savings, to understand the amount to potentially put into interest earning options and still be able to pay incurred costs
- Cash in bank: Bingo hall is @ ~55k, Main account @ ~195K, Savings @ ~46K
- 296k in the bank, but current costs are tournaments [and do not cost what is in the bank now]
- Let's be mindful that another cost is the D2 assessment later in year
- Additional discussion on cash growth options occurred
- Motion to approve day to day financials: *approval > discussion*
- Have we factored in how much we will get taxed for the Employee Retention Credit payment? Finance would like to save the potential taxed amount, in the event that we get taxed
- Would like to get a full schedule of rate, rate of returns, etc. to get a better understanding of investment options
- Would it be worth working with Premier (non-gambling bank) to get a better idea of our options? Yes
- We are getting into the busy time so need to determine best plan of action, soon
- Investment topic tabled, as more in-depth discussion needs to occur
- Could we ensure that a budget revisit will occur? Yes
- Motion to approve day to day financials: *approval > second > motion passes*
- D2 will not give the amount they will charge until the end of year and things have changed so much over the last couple of years (gamesheets, new ref contract, D2 removal of ref contract, etc.) that budgeting/forecasting for D2 costs has been very difficult
- For example Gamesheets will be going up 25% for this hockey season

Old Business (6:30-7:00 pm)

Coaches Recommendation and Update (as of now) – Coaches Committee

- Squirt: Justin Brown
- Pee wee: Joe Dziedzic and Khoa Vu
- Motion for Pee wee and Squirt coaches: *approval > second > motion passes*

Goalie Vendor – Goalie Director Chaz Afong

- Blake would like to talk to Aric re: goalie coaching, but have not been able to get connected
- Dave inquired about how to get goalie equipment: Gretchen will help

Registration – Registration Director Jake Remitz

- Boys' registration numbers:
 - Squirt: 43 and 4 of which are goalies,
 - Pee wee: 56 and 5 of which are goalies,
 - Bantams: 51 and 4 of which goalies
 - Junior Gold: 1
- Girls' combined (M &RV) registration numbers:
 - 10U: 54 and 4 of which are goalies,
 - 12u: 49 and 3 of which are goalies,
 - 15U: 51 and 4 of which are goalies

- Girls registered from Roseville:
 - 10U: 24, 3 goalies,
 - 12U: 18, 1 goalie,
 - 15U: 20, 2 goalies
- Financial aid emails went out, registrants are coming in
- Pizza fundraiser reminder emails are going out
- Website stuff: requested an audit from Crossbar for access, b/c families that have aged out are still receiving emails
 - Will get these emails off the distribution list
 - Highly suggest having a yearly audit to get aged out people removed from the distribution list
- Squirt names/information are needed for Crossbar
- Marauder jersey order # is 34, wanted to mention, because apparel is being done differently than boys – Cory to follow-up to be sure this is accurate
- Pizza Fundraising forms are on RAYHA website, under Resources, if anyone needs to reprint one
- How many boys have ordered new Jerseys: 46

New Business (7:00-7:45 pm)

D2 Team Declarations - Vice President Dave Scott

- Squirt: A, B1, and C
- Peewee: A, B1, B2, and C
- Bantam: AA, B1, and C
- 10U: A, B1, B1, B2
- 12U: A, B1, B2
- 15U: A, A, B
- Have we made additional declarations after original declarations have been made? Yes
- There are enough teams now for Bantam AA in our district
- Does Bantam then only get 10 games because there are only 5 teams?
 - Sort of, it is determined level by level
 - D2 reps will talk amongst themselves and may decide that the teams will for example, play 3 rounds
 - To allocate for similar ice touches among all teams they may get another tournament etc.
 - But this really is a question for D2, because there are so many nuances
- Motion to pass declarations: *approval > second > motion passes*

Tryout – Vice President Dave Scott along with President Hopeman

- Squirt and Bantam tryouts will be different, because there are not as many kids
 - Lower amount of kids will not require as many tryout touches
- Peewee tryouts will stay standard
- Still working through details, but working on getting scrimmages for all teams; boys and girls
- Tryout jerseys will arrive soon
- Girls will also have a change in tryout format

Jersey Sub Committee-Director of Operations J. Brown

- Tryout Jerseys are ordered, tried to account for kids that weren't registered
- New Jersey options posed:

- Option 1: If we decide not to do anything different, do we order the 47 Squirt jerseys through K1?
- Option 2: If we go through a different *vendor* can we replicate current K1 Jersey (reversible and socks)?
- Option 3: Does the board like any of the jerseys proposed to add to current design?
- If we choose a new jersey for all (would basically be a second or third set for everyone), how does that get paid for? Does that happen this year?
 - If it does not happen this year, do teams have the option to use the approved design(s) and pay for it separately?
- If we change ALL jerseys, what is the likelihood that we get all jerseys in time? Timing does not appear to be an issue
- Proposal to pick a new jersey design change starting at the Squirt and Mite 4 level AND if other teams want a 3rd jersey have them buy the new design as their third jersey; then next year assess the quality of the jersey
- Let's dwindle down the jersey options to 1-2 options and vote on one new jersey design
- Maybe let bantams choose their design, since it's their last year
- What about all our extra jerseys in storage? Could we repurpose current extra jerseys, with a lower cost?
- Going forward we NEED to plan ahead and ensure we do not have teams/parents order jerseys and roll jersey cost into registration fee
- Are we going to make a motion to change squirt jersey's? We want all of RAYHA to pick?
- Motion to only change Squirt and Mite 4/8u jerseys: *approval > second > motion passes*
- Recommend that the Squirt director, boys traveling director, and VP decide on a design for Squirts and Mite 4/8u
- Acknowledge Justin for all the work done putting the jersey information together
- Communication should go to managers that a third jersey is to be approved by the board

Director Reports (7:45-8:15)

CEO/President

- Propose RAYHA general contractors to bid on the OJ hockey gallery; the fence needs to be fixed
- Can we get advertisements inside OJ? Sort of, need to go through friends of St. Paul and they get a cut of it
- There is a MN State Hockey conference in September RAYHA will pay for if there's interest
- There is a referee clinic certification training @ MN Wild; early September
- MN Gophers to have a Gopher night for a limited amount for kids: details still being worked on
- Jeff McGrath applied for \$1500 DEI grant and was awarded the grant:
 - DEI will allocate the funds
 - Funds were given as Dick's Sporting Goods gift cards
- Brian George parade director: thanks for your help
 - 5 families noted they did not consider hockey, prior to parade

Registrar

Candace will learn the Registrar role, from Lissa this year

Boys Traveling Director Hockey

Gearing up for tryouts

D2 Rep

- Discussed team declarations: Bantam AA will stay in district; Pee wee AA will be farmed out
- Refs were a hot topic: D2 still assured that everything will be fine, come the start of the season
- They noted that there were 3381 games last year with only 82 games with a ref struggle
- Referees will now be available Sat after 2pm and into Sunday, but Jan blackout will still apply
- Roseville will host Squirt playoffs
- There will be a 25% mark-up for Gamesheets

Girls Traveling Director

- Jori Jones night, can we block that day off so as many teams as possible can go? Yes
 - date Tuesday Nov 14th;
 - Tues will be a Pee wee skills night, but will work with skills coach
 - working to make this day one of the free days for RAYHA
- How do we figure out team funds? Sub Committee meeting will occur to determine
- Need a financial meeting set-up w/RAYHA and Marauders financials too

Squirts

- Due to team declarations may need to readjust a couple tournaments, IF the tournaments are not open
- Need to find coaches for 2 levels

1st Skate

- 58 signed up, potential for more; will have great coach coverage
- Some First Skate kids are signed up for Intro already
- Will audit all previous registrants that haven't signed up yet, done through Mite 1
- Jerseys and equipment are covered: ~14 kids have gone in to Play it Again Sports

Diversity Equity, and Inclusion Director

- Corey asked a reminder about the welcome packet and any feedback
 - Jeff has feedback he will provide
- When can we get the packet online? Will get pushed onto social media, hopefully end of September

Safesport

- A draft of resources will be written to be added to the RAYHA website
- Perhaps a discussion could happen with team managers so they have a better understanding
- Could there be a separate email about Safesport so that it does not get lost in all the information? Yes

Mites – Coordinators

- 99 all mites: still thinking about all the Mite level options
- 6 ice slots in September: Mite 4 evals (11 registrants only) and will start Oct 1st,
- Will stall the start for M1-3: ~end of October
- Have had a little bit of a pick-up on new goalies; possibly 3-4
- Mite 4 tournaments are lined up: in CR over Thanksgiving and 2 others

Player Development

- First skate sessions are covered for coaches
- Week of Oct28th will be the start for Mites
- Mite 4 will join squirts during the Monday skill sessions
- 9/12 Scott B stick handling
 - Scott interested in also doing Pep (stickhandling)
- Johnnie Seibel Tue night PW and Bantam
- Scott B skills shooting @ his location in Stillwater for Peewee
- Checking clinic for Bantams and PW 2nd years [at end of year]; will vary based on level
- Will there be checking in tryouts: likely yes;
 - how could we prepare bantams if checking clinic will be after tryouts? Bantam coaches will try to run their own, and/or
- Brad Sleeman will be helping w/Marauders
- Warm-up ice TBD for Player Development availability; need to determine how coaches want to be a part of tryouts
- Girls Coaches will be managing warm-up ice

Fundraising

- Pizza email sent out: Cassie and Nicole email sent out
- Pizza exemptions to be determined

Jr. Gold

No fundraising

Announcements

- Jan 6th [Cretin vs RV] Boys Celebration of Life for Michael Brasel; will talk about something for RAYHA
- MB stickers made, were donated to us, and we donated some to Langford;
- Red laces may be donated by Straus
- Jori stickers coming, donated from Straus
- Bracelets to be sold by Craig Rosenthal and the money will donate to family
- Michael Brasel Fund For Youth is coming, by the St Anthony Neighborhood
- Take notes all year about things that RAYHA can do better
- Will need all background checks and Safesport checked for the board, to help in the locker rooms

Adjournment 8:13pm