



January 16, 2024 | McCarron's Pub & Grill

Welcome and Introductions (6:00-6:05 pm)

*If a RAYHA association member would like to see the association budget, please contact finance@rayha.org

Attendance

- Gretchen Hopeman, Dave Scott, Phil Diskerud, Joel Millard, Cory Schmitt, Chaz Afong, Chelsey Rosenthal, Winny Brown, Justin Brown, Ryan Twardowski
- Jake Remitz, Ashlee Horwath, Dave Zschokke, Jeff McGrath, Alex Huffman, Grant Courtney, Corey Culver, Candace Mealey, Carla Zbacnik, Curt Slater, Jess Anderson

Gambling Business (6:05-6:15 pm) *CEO Phil Diskerud & Ashlee Howarth Gambling Mgr*

- 41k end of month check, charitable gambling is doing well
- Which mean that taxes will be higher for next month
- Feb, March and April are usually good too so the future bodes well
- Good news city council approved additional licenses: change will allow for any association to be in up to half the total gambling license locations
 - Currently, we would like to be in 5 gambling license locations
- This BWV to be up and running hopefully by Feb 1
- Our booth there will be different than other locations:
 - The spot we will have is small and right now there is no storage available (to store extra product)
 - Would like to try to get a booth for March Madness
- We reached out to another location, that may take up our 5th gambling license location
- No one association can have more than 50% of the available licenses
 - there are 12 licenses available so 5 would be less than half what is available
- For instance, Bent Paddle has fast pitch at their gambling license location
- [Given the small spot at BWV,] can we have just a machine there? It's possible
 - we would like paper pull tabs because we can make more money;
 - maybe we could have a machine and a paper for big sporting events
- Had advocate(s) that supports RAYHA at the city council and was very helpful
- Is there opportunity for sponsorship by BWV? Possibly, if someone would like coordinate
- Can we make an announcement? Yes, once we get approval from Gambling Control
- The packet with the numbers was not ready, our accountant had several pipes burst in their office so are unable to provide ALL numbers, but will get something out soon
- Allowable expenses will be increasing by 5500 to account for BWV expenses: cart, boxes, scale, etc.
- What amount will 'make' us increase staff and budget for? Need to see volume first at new location(s), before we will know for sure; may need to add another assistant manager
 - We have some locations that are small producers and they don't take a lot of time, so additional staff is not expected anytime soon

- Board member expressed concern that we do not want people/volunteers to burn out, doing too much work
 - But yes we are increasing volume and with that comes other increases, we still have about 142 boxes of paper that can now be shredded and with more bingo, comes more paper to store and more paper to shred when we can
- Closet at McCarron's is completed: can't shut the door though because the computers get too hot; may need to add ventilation
- If more licenses are approved can we get more gambling locations: Yes
- Approval of December Activities (financials, allowable expenses, etc.), Approval of February Estimates, and Approval of January Allowable Expenses (pg 3), to all occur online

General Member Forum (6:15-6:35 pm)

- 10U girls still have not had any games at Roseville: want to ask for more opportunities next year so they're not disappointed again
 - Also with no Livebarn at OJ, that makes things even less accessible
 - The games at the Roseville arena help cultivate a culture/rapport with Mahtomedi
 - Some explanation: the ice schedulers allocate ice times and slots in preparation for all games and then gives those ice times to the district, for the district to look at and assign out games. So, no one is intentionally taking RVL ice times from the 10U girls.
 - And now that there are so many different game time lengths (60, 75, 90) there's a huge time crunch of which arenas can take those hours, so there is not a guarantee that a team is going to even have Roseville ice next year
- We are not getting much information from OJ or Livebarn about Livebarn disruption at OJ
 - It was a County decision to disrupt Livebarn
 - We may not be able get more information, but we were told the disruption was because there was a decrease in usage
 - Are there interim options?
- Prime ice goes to figure skating
- John Jones is willing to be ice scheduler again next year
- OJ will have Handicap accessible bleachers installed

Acknowledgment of Approval of the December Minutes (6:35-6:36 pm) *Secretary Candace Mealey*

- Meeting minutes were sent to board members via email
- Motion for approval of December Meeting Minutes occurred via email and passed
- December Meeting minutes will be uploaded to the RAYHA website

Approve YTD Financials (6:35-6:45 pm) *Finance Report Jens Fredrickson*

- Not much to add for projected financials, except the ice cost for the year, we're going to be close
 - The values were positive and there are no concerns as of now
- For accounting: can Chelsey ping vendors that have any outstanding balances? Yes
- Please use the Memo line when writing out checks so finance can understand where that money goes
- Phil: last month it was asked to get a deep dive financially, where are we on that? No movement, b/c of holidays but:
 - F: Budget spreadsheet will be put together

- P: Revenue from a player registration standpoint would be good to know: think for player fees we may be significantly lower than what we budgeted
- F: As long as our payment cycles are the same as last year we should be ok; also mite numbers are stronger this year
- P: When discussing budget, thought we were going to be \$35K less in revenue, because of less players:
 - C: in theory if we have less players there should also be some savings in tournaments and other expenses
- P: from a super high level think we should not be making enough money to account for our expenses
- Ice will be ~10K less from last year
- 300K is the charitable gambling goal for the year and we're at 221K so we haven't hit our goal yet
 - End of May is the fiscal year, so June to June
- Can we get taxes payments to be more balanced? No because we are paying based on what we made in gambling, the previous month
- Motion for approval of December Financials > *motion* > *approval* > *pass*

Old Business (6:30-7:00 pm) Time 27:43

Oscar Johnson renewal – Gretchen Hopeman & Dave Scott

- Getting new bleachers: most the wall will be bleachers, so it will be more seating than we currently have, but less than Shoreview because of the gallery
- Clauses were a concern: OJ addressed and agreed to changes
 - Start time was set to 5:45, but typically is 5:30: we won't be losing ice time
 - We will get ~2k back since we fixed the gallery, internally
 - 8k of our contract money to Ramsey county will be going to updating the sound system
 - Phil quote: Jeremy's company gave quotes to all Ramsey county but they wouldn't do; did not hear back about blue tooth options
 - 2 other companies were going to give quotes for blue tooth, but were busy with holiday season
 - Justin quote: EMI Audio out of Robinsdale - have used previously for rentals
 - Insulation not a problem, just takes time to fish/rewire all the stuff
 - Bid was for 2 rink speakers in the middle, plus 4 speakers on bleacher side: ~18K bid or ~23.5K (higher estimate is for better speakers), most the cost is in labor
 - Could be done in March, it will be a complete system update
 - Will need Phil's quotes to make a more informed decision
 - What is our capital improvement budget/year? 10K
 - We've done a great job bringing in ideas for improvements
 - Shooting gallery was 25K
 - We accidentally missed a 10K payment in 2021-2022 season:
 - It was going to be for cameras to get installed, but Ramsey County did it
 - The missed 10K payment has been paid
 - Moving forward into the agreement, we will make \$50K worth of improvements, to abide by our contract of (10K/year)
 - How long will OJ be around? Ramsey County rinks are partnering with Honeywell to make rinks more energy efficient: which suggests that the rink will be available for years to come

- Can we use the rink over the summer for things like Roller hockey, baseball, soccer, etc.? Yes, they are very open to that
 - There is an inner city group that will be using the rink too, over the summer so that group will also benefit from our improvements

Bantam Kids for Kids, Game 1/20 – Dave Scott

- Will be a great day: Girls JV Varsity, then Roseville, then Bantams
- Come one come all, raffles and prizes will be plentiful
- Pull tab boxes started on Sunday
- Next year can think about kids for kids for the whole association

RMH co-op contract renewal – Gretchen Hopeman

- Clause for 5-year agreement
- Mahtomedi rink is coming, it's called Rink 2: they are still a couple million dollars short, as soon as they get that, they will break ground
- The 5 year term starts this year
- The Mahtomedi athletic director believes this will be a long standing agreement
 - Mahtomedi president also leaving this year so completing this agreement is important
- St. Paul is not doing as well as they have when we co-op'd.
- The lion's share of ice last year for Girls was on RV ice, is that happening again this year? No
 - Just want to be sure there is equitable ice, as equitable as possible
 - Need to really double check that we're giving as much ice as Mahtomedi is paying for
 - Also need to account for how much ice Mahtomedi is budgeting for their teams
 - If they budget 3 ice touches for their girls, but we budget 4 touches, we would be giving those girls more than what they are budgeting for
 - Mahtomedi wrote us a check to reconcile all charges: ice, player development, etc.
 - so they are meeting their end
- Figure skating has taken a lot of prime ice (4-8pm): we are all getting less ice because of that
 - Suggest to reassess how the ice has moved so much to figure skating
 - Lets shift our direction away from Mahtomedi and bring that conversation to the table with Roseville Ice Arena (Kevin) at the City Council (Matt Johnson)
 - Lets bring an audit to show how much in taxes we are paying to the City of Roseville vs. what Figure Skating pays
 - Edina hockey association did this and the audit proved that their figure skaters were not paying taxes to the city, they got a lot of their ice times back after this
- Relationship building among the Mahtomedi Kids and parents may feel like they're not getting enough when Roseville is giving so much to their kids: Oval passes (they said no), bags (they said no)
- Ice should be a team allocation between Mah and RVL
 - This is how ice has been divvied up for Marauders this season: first 15 days RVL, next 15 days Mahtomedi, next 15 days RVL, etc.
- Polar Ice has been RVL ice, since we lost so much RVL ice to figure skating
- Is there an Ice audit done at the end of the year? How do we do that? This has never been done, but it should be done, even though it will ruffle feathers
- Motion to approve RMH contract > *motion* > *approval* > *pass*

Subcommittee structure – Dave Scott

- Ideas for subcommittees were sent to the Voting Council: Finance, DEI, Tryouts, Development Marketing and growth, Jerseys
- Who are the chairs of the subcommittees? Need to decide all these
 - Suggestion to appoint the 4 remaining voting members be the chairs of some of the subcommittees
 - Once appointed the leads can reach out to the association to create the subcommittees
- Jerseys, Justin? If we keep the current 2 home and away jersey's, and have 4 to 6 designs approved for other teams to get a 3rd jersey if teams want a 3rd jersey, then we don't need a subcommittee
 - Is the new jersey vendor quality enough for Bantams to use? Yes
- How would Subcommittee work for nonvoting board members? There would be some opportunity for voting members (i.e. tryouts) and non-voting members (i.e. DEI)
- There is likely additional criteria that may need to be discussed: how often do committees need to meet, what format, etc.

New Business (7:00-7:45 pm)

End of year tournaments – Gretchen Hopeman & Dave Scott

- Just Squirt A Feb 17-21, all games at RVL
- Minor official sign-ups are open and some have been filled
- Duties: Clock, box, music, Gamesheets
- May need to also do Regions and State volunteer hours otherwise we will get penalized with dues
 - Can we ask Mahtomedi if they need to get dib hours done?
- How does the level get allocated for District playoffs? We volunteer for what we want to do
 - The dates of the year end playoffs are based off of what ice time the association has open
 - Does this affect RVL players ice times? Technically no, because a lot of our non-region bound teams are done [the SA playoffs will take about 6 hours of ice this year]
- We need to ensure we pay our association members for regions minor officials, so we don't get charged
 - The money we pay our members is significantly less than what we would have to pay to the District, if we don't have enough minor officials

Year-end surveys – Gretchen Hopeman

- Need to have a town hall meeting to maintain our 501C
 - Suggest town hall for Feb
- Suggest happy hour (or apparel) for managers and coaches because of the time spent on teams
 - If we do this, can we have a review of teams/how the year went
 - Baseball does this @ legion, president gives a speech to get people on the board, meal and beverages provided: cost was 2-3K
 - Ask for opinions and feedback from coaches and managers
- Year-end surveys: member would like to have all the board have access to view results (at the very least)
 - The feedback given can be very critical, names are listed and sensitive information is given
 - Could we have subcommittee to ensure this happens?
 - Could we find people at certain levels, like DEI or Directors, that should be reading these and ensuring that proper actions are taken

- It would be great to have something tangible to know what actions were taken, as a result of the survey's
 - Can we include in the survey, what actions will be/have been taken?
- We really should have an external party review the feedback because feedback can be difficult to take
 - We have had coaches not be coaches before, because of survey results, but the feedback can be so harsh that we do not want to distribute survey results verbatim
 - Perhaps feedback could be put together and make it palatable to be viewed
- Will tentatively send out survey in February
- Voting Council will see the survey results and take action on the survey results: Jake has control of the Survey Monkey and will send out the results
- Can the Survey Monkey be used by the RMH co-op? Yes
- Motion for HH in Feb for Managers and Coaches as a thank you > *motion* > *approval* > *pass*

Director Reports

CEO/President

- Tribute to Micheals night: try to pre-purchase adult tickets
 - Roseville Rink is kindly waiving the Kids fees
 - Moment of silence, HS kids will have red laces, chuck a puck proceeds to go to the family, tribute to Michael, will display his stuff, Will display his coach of the year award, Hilary will hand out chocolate chip cookies; kids can wear black or red jersey

Registrar

- There are still a couple of coaches that did not complete their Coach Education Program (CEP) and are redlined: coaches are in the process of taking care of this
 - We have others that were approved for a Temporary Card and the redline is now removed
 - USA Hockey said we are very lucky to have been approved for Temporary Cared to allow them to coach, but we may not always be so lucky
 - Coaches need to work to ensure CEP completion occurs, so this does not continue to happen: email to be sent at the end of the year to coaches to know what they have pending for next year
 - Suggestion: when we send notifications for coaches to apply to be coaches, to remind them of the requirements that need to get done

Registration

Boys Traveling Director Hockey

D2 Rep

- *Unable to attend meeting, if anyone can attend in place*

Vice President

Girls Traveling Director

8U Director

- 8U Black won tournament, got to spray sparkling juice on the rink, fun experience for the girls

10U Director

12U Director

15U Director

Coaches Director

Bantam

Pee Wee

Squirts

1st Skate

Diversity Equity, and Inclusion Director

- Since coach meeting did not happen: would like to do a resource fair for Mite families to see how kids can stay involved in hockey over the summer
 - Could be an opportunity to bring in others that are not in hockey
 - Would like to do sometime in February

Safesport

Goalie

- Goalie families are happy with the consistency of Hartzel training

Mites Coordinators

- Mite Jamboree, still need an ice slot
- Are the medals on order? If not, please order them

Ice Scheduler

Director of Operations

- Pick-ups for equipment have been very smooth

Player Development

- Bantam C checking clinic occurred
- Player dev will go through the end of February
- Mites still have AJ and Scott going

Friends of the Oval

Sponsorship

Fundraising

High School Liaisons

Jr. Gold

Announcements

- There will be 6 spots open for the board next year so if anyone is interested spread the word
 - Last year: Winny, Gretchen, Joel, Chaz, Ryan; Cory is stepping down

Adjournment 8:00 PM