BLC Meeting Minutes 12/13/23 December 13, 2023 Rodeside Grill, Windsor 6:30 PM

Welcome All Parents!!!

Call To Order: Jay Maier 6:33PM

Board Member: Jay Maier, Chris Martinelli, Ryan Brown, Kelly Mack, Roxanne Chrisinger, Kim Alton, Cory Eckstein, Traci Logothetis, Sarah Cahalane, Kristina Rentmeister, Kelly Loeffelholz, Phil Ruscetti

Attendance: Jay Maier, Roxanne Chrisinger, Cory Chrisinger, Cory Eckstein, Brenda Eckstein, Traci Logothetis, Sarah Cahalane, Kristina Rentmeister, Kelly Loeffelholz, Kim Alton, Kelly Bisco

Approval of prior BLC Meeting Minutes November 8, 2023: Motion Made - 1st Cory E. and 2nd Roxanne C.

New Items for Agenda:

- 1. Discuss Senior Night Traci L (senior parents) 1/4/2024 (See page 4 of these minutes)
- 2. Hosting any Tourneys: Culver's Cup? Who is responsible for off-ice officiating games? Jay M. No volunteers needed. The Madison Ice Inc. tournament staff covers all things we would normally have to volunteer for. FYI There is an admission fee at the door

Coach Report - Brady DeBouche - Not Present

President Report - Jay Maier

- 1. Logo and Name Change Items:
 - a. Door wraps COMPLETE Invoice received? (Sarah C) Email sent requesting an invoice from Geoff Sabin
 - b. Chairs at the Ice Pond to be redone COMPLETE (AMY N) There was a miscommunication on the number of chairs to be reupholstered. So, 3 chairs were not completed. Amy is keeping the fabric and materials in case it can be used in the future.
 - c. Rugs Both rugs have been received and placed in both locker rooms (Amy N) COMPLETE
 - d. Yard Signs Do we still want to offer this (Jay M) This has been overlooked for this season and will **table** it for next season.
 - e. Stickers/Car Decals: Ordered/ETA: (Sarah C) The stickers for bottles have been ordered and received with plan to hand out to kids with the Skate with the Players and Youth nights. Car Decals will still need to be ordered.
 - f. School announcements made at the schools for getting the word out. Madison schools Phil R, Deforest school Roxanne C, Lodi School Sarah C, Poynette School Amy N, Lake Mills School Traci L.
- 2. Off Season Hockey Spring and Fall (Cory C.) Still tabled

- 3. Senior Posters ETA (Sarah C) Senior Parents to purchase one and Lakers BLC will purchase the 2nd Banners dropped off at the Ice Pond and Banners for Hartmeyer are still in Sarah's Kitchen.
- 4. Announcer and Music Dan Douglas and Dave Bieri will cover announcing for games. Kelly Bisco donated an old iphone for music and Cory C downloaded music onto it to be used at Navs home games. It was agreed that the BLC will pay Dan Douglas \$70 for each game he announces for. Discussion about possible payments for positions needed for games.
- 5. Sponsors (Kelly M) Flyers are being sent out to previous sponsors and other local businesses. Discussion occurred regarding Game Day inserts, QR code for schedule and sponsors, Program get printed and hanging banners Working on this
- 6. Are Sponsors for a calendar year or season (June to May)??? Will need to figure this out by next meeting.
- 7. Admissions \$5 admission. Card payment (Square) has been set up and is being used. Transaction fee added to admission fee by Square for card payments at admissions. Admissions to be collected by BLC for home games at Ice Pond and Harmeyer. Collect admissions for both JV and Varsity games. Discussed that if JV games is a stand alone game, then we would **not** collect admissions.
- 8. Selling Norski jerseys. Need to talk to Coach Debo and Rick Hernert about this. Discussion occurred about last year seniors could get an option to buy their number jersey. Discussion occurred about keeping jerseys in case they will be used down the road. If Jerseys stays with the school would the school pay? No decision was made on this tonight.

Vice President Report - Ryan Brown: Not present

Treasure Report - Kelly Mack: Not present Account Starting Balance: \$8474.68

Deposits: \$9876.90 Bills: \$8797.52 Approved for Bills:

Ending Balance: \$9542.06

Known incoming money:

Poinsettia Payment - Roxanne was given this check \$338.20

UW Concessions - Roxanne has this check

Navigators Jersey Drive - Deposited??

Known Payment Due:

Creative Images for Youth Night T-shirts (check not cashed yet) \$502.39

Communication Director Report - Roxanne C.:

Email will be sent to get more volunteers for home games: Running the clock, scoresheet, penalty boxes, etc - If unsure about running the clock a training session can be performed. Discussion occurred and decision was made for a binder with cheat

sheets to make some of these duties easier to be performed. Cory E will take on making this binder.

Committee Chair Reports:

- Team Apparel (Sarah C): Another Navigator store has been opened and will remain open until December 19, 2023. This has been reopened due to more demand for Navs apparel. This is also posted on the Facebook page with the link to reorder apparel.
- Fundraising/Sponsors
 - Raise Right Fundraiser Amy N.: As of 12/11/2023 (144 days since our program started earning), we've collectively earned \$2313.74 (\$1156.87 for the BLC).
 Together we've made 164 orders and on average have earned 7.7% on our rebates. 13 of our possible 32 families have started earning rebates so far.
 - Camp Randall Seat Backs Jay M: COMPLETE check received and Kelly deposited into BLC account
 - Navigators Jersey Drive (99 Pledges) Jay M: COMPLETE Funds raised to be deposited by Kelly M
 - Bowling Tournament Kelly M (Not Present) Rudes Lanes in Deforest: This was tabled as Kelly wasn't present. Kelly M is planning to make this a fundraising event. More details to come.
 - Chuck a Puck Matt H and Kristina R: 1st game this occurred on youth night in Waunakee, it raised \$170 and had some great prizes with no cost to BLC!
 Planning on doing Chuck a Puck when more kids are at the rink, so perhaps Skate with the Navs nights or the Patriots youth night.
 - Poinsettia sale (Amy N and Kristina): Total Sales \$1544.00, Shipping cost \$87.20. Total raised for BLC \$338.20. Discussion occurred and this was successful. Plan currently is to do this again next year, but perhaps start a little earlier in the season.
 - Pampered Chef Laura Childs: Pampered Chef Fundraiser. Money raised this year will go towards the jersey cost, decrease skater fees and ice time costs.
 15% of sales will be donated to the BLC. The link will officially run from 11/26/23 through 12/15/23. This link can be sent to anyone across the U.S. and orders will be shipped right to their door. Link: https://www.pamperedchef.com/party/laurachilds1125?redirect=shop-landing-pag
 - e This may be opened for longer than 12/15/2023. Be watching for an email or post on Crossbar stating if this fundraiser is going to be extended.
 - UW Concessions COMPLETE Roxanne has the check and will be delivered to Kelly M.
 - Lodi Concessions 5 players, 4 families, coaches are keeping track
 - Poynette Basketball Concessions Sat 12/9/23 (5:30-7:00PM = Kay & Eddie McNally, Jack Nehls, Chase Maier (7:00-8:30PM)= Jack & Amy Nehls, Chase Maier. Friday 2/16/24 (5:30-7:00PM) = (Tentative) Carrie Barrett, Chase Maier, Kenny Meyer & (7:00-8:30PM) = (Tentative) Carrie Barrett, Carrie Maier **Need 2 more slots for this sign up*** https://www.signupgeniou.com/go/30E0C4FAFAA23A5F58-45149930-navigator#/

- Sponsors Letters Kelly M: Have they been mailed?
 Eckstein FIre Protection \$500 Gold Sponsorship
 Kobussen \$250 donation
 As a 501.3 c we need to be able to provide a receipt of donation if anyone was to request one. There is now a template for this and will be adding this to the accounting spreadsheet. If any requests are made for a receipt, please have them reach out to Kelly M.
- Volunteer Scheduling Roxanne C: Will be sending out an email requesting more people to sign up for off-ice officiating, admissions, etc.
- Food Liaison Brend E, Heidi C: Everything is going well. Everyone has paid.
- Website/Crossbar App Cory C: Discussion about name change on website but will cost money
- Skate with Players Brian Loeffelholz: Need volunteers for music (Cory C has volunteered for this), hand out skates (4 people), return skates (4 people) 1. December 19, 2023 Game vs Viroqua at the Ice Pond. 2. Jan 20, 2024 vs Fox Cities at Hartmeyer. This is a Varsity game only with a 5pm start. There is a group scheduled after the game but not until 8:15PM. This means that the Zamboni would need to go on about 8PM. That should give us about an hour. We should plan to hand skates out with a little time left in the game to help give us more time to skate. Upfront donation of \$75 will be made by the BLC to Hartmeyer.
- Youth Night 1. Kelly B. (Wildcats at Ice Pond)- COMPLETE 2. Matt H. (Patriots at Hartmeyer) Gave vs Muskego on 1/30/2024. There are multiple ideas already being discussed for next year youth nights.
- Parents Night 1/18/2024 Game vs Oregon at Hartmeyer. There will be a change of events for this night. Audrey Parpart has generously agreed to take photos again this year. This will not be performed on the ice, but in between games off the ice.
 Discussion about backdrops for these pictures. Parents will be announced but will be using different verbiage with these announcements. Buttons have been ordered and discussion of flowers occurred.
- Senior Night Senior Parents: Date is 1/4/2024 (Game vs Milton) at the Ice Pond. All senior parents have been emailing and have decided to have big easels with balloons on them, and info board all about the player, a senior gift will be a canvas and will be purchased by the BLC for the seniors. Motion was made: Roxanne C 1st and Sarah C 2nd. Should be around \$200. The senior parents will be buying a cake, but will have this for the end of the year banquet.
- Year End Banquet 3/3/2024 Sarah C, Traci L: Discussion occurred. Nothing decided vet.
- Poster, Banners, Photos Sarah C: COMPLETE
- Locker Room Doors Sarah C.: Sending email to obtain the invoice for this.
- Junior Navs Phil R.: Not present
- Buses for games THe Deforest A.D. has a coach bus scheduled for the team for their away game at Oshkosh North Tues, Jan. 2nd. There are JV and Varsity games scheduled with start times of 5PM & 7PM. This was already scheduled, so the BLC is

not changing anything. Costs: A school bus is \$805, A coach bus is \$1308. With a coach bus there is Gratuity (not included) for the bus driver (\$75). \$225 donation for the Coach bus was made out to BLC (donated). The cost of the coach bus ends up being around \$277 more than a school bus for this trip.

Action items for January 10, 2024:

BLC Meetings are always the 2nd Wed of the month at Rodeside Grill. However, for the month of Feb, the 2nd Wed is Feb 14th. We will not have a meeting on Valentine's Day. Our meeting in Feb will be changed to the first Wed of the month, which is Feb 7, 2024 at the Rodeside Grill at 6:30PM.

Adjourn: 8:37PM Motion made - Cory E 1st and Traci L 2nd