
Meeting Minutes

Pensacola Jr. Ice Flyers BOD

Date/time: 03/27/2025, 6pm

Virtual

Attendees: Jenn Burkhart, Scott Gustafson, Lisa Seifert, Tricia Bamford, Brian Hendrich, Lindsay Thompson, Greg McMenimen, Megan Waldron, Landon McKinnon

Call to order: 1802

Treasurer report: Balance ran through 03/28. Bank accounts are online with prior year. Net Income \$36,000 now, \$22,000 pending expenses. Expected \$14,000 revenue at the end of the season, which will help to offset the \$30,000 loss from last season. 8U, 12U, & 14U house still need to bill families the tournament fees. Travel evals were \$50/ participant any excess funds left after ice fees were paid are to be placed into the scholarship fund for next season \$3950 collected in evaluation fees, \$1150 will be placed in the scholarship fund, which currently has \$60. Donations will also be collected at registration. There should be enough funds next season to comfortably cover the costs for at least 1 recipient. We are still waiting on chuck-a-puck and merchandise checks from the Ice Flyers.

We are unsure if the Bay Center rates are going to go up next season. It wasn't implied in a recent email that Scott received. We won't know for sure till September. Previously we discussed accidentally learning that the GPFSC paid less per ice hour. This was discussed with the Bay Center and their response in the email was that they will not match those rates. Lisa asked Tricia if the \$14,000 excess in funds indicates that our house fees are too high. Tricia stated that there should be a small cushion to help maintain the league in the case of changes in operating expenses. Healthy nonprofits should have 1 year's cash in the bank, we have less than that now, even with the \$14,000. Scott states that he feels like house fees should remain the same for the next season. Greg noted that 10U house numbers are low so moving LTP kids in the way we did this season will be vital to the future of the program. Currently that team has 9. This season started with less than 9 and it has grown, so Lindsay as team manager is hopeful for next season as well. She states that she has had calls for kids moving in, so hopefully 10U will have enough next season. Lindsay also feels house fees should remain the same. Travel fees may need to go up because STYHL fees are going up next season. This season is \$700, next season is expected to be \$850/team. Scott confirmed with Russ. Lisa states that 10U travel is finishing the season with an excess so she doesn't feel like the fees need to go up. Scott states that 14U travel used excess for warm ups and jerseys. Scott feels that there will be less cushion if the fees aren't raised. He says \$25 would probably be enough. Lisa prefers to see extras, like warmups, paid separately by parents if the team chooses to have things like that. No final decision was made on the travel fees for next season. Fundraising update: Megan states she is working on the final input of volunteer hours. She messaged the team managers because she would like to clear them this week. Managers need to report them so parents who need to pay will be charged accordingly. Megan is requesting a list of who was graduated from LTP so their hours will be cleared. Lindsay explained how to find it under house registrations.

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Tricia made notes in the system when participants were moved from LTP so it could be tracked. People who left the league midseason will be cleared off. Julia from the Ice Flyers sent Megan an email stating that the checks from CaP and Merch are ready. Megan does not know the total value of those checks. Megan states she can pick them up, it just needs done before 5 pm on a weekday. Greg can pick up the check from the front office of the Bay Center since he works near by. Volunteer hours are being waived for most of the LTP graduates. Only graduates from the beginning of the season will be expected to participate. Any parent contribution to the team should be credited, including things like tournament bags. She will be sending an email to the parents who haven't met the hours, before they are charged, so that no volunteer hours will be overlooked, should they have any to report that managers overlooked.

Brian gives equipment report: Previously, the idea of converting all house uniforms to nameless, standard numbers had been discussed. Brian feels that the current uniform process should remain in place, since we have opted to not change uniforms next season. He feels that kind of change would be most appropriate at the point of a rebranding. The next equipment manager should have input on how they want it to be handled, though. Previously it was decided that parents would be responsible for ordering their own jerseys through Stadium Sports, after their number was approved. Lisa suggests team managers pull players from crossbar and send the jersey numbers to Stadium as an additional check. That way the currently assigned numbers will be noted and hopefully the extra diligence will reduce the likelihood of number issues. Lisa suggests a live document, so it can be updated as it changes. The equipment manager can be contacted with number issues before an order is submitted.

Brian noted that there may be issues with overlap years/ conflict based on move ups. As previously discussed, in the event of a number overlap, the child who is moving up will have to pick a new number. Many of these decisions should be made by the incoming equipment manager/board.

Elections are ongoing. Lindsay has turned off election result visibility to all administrators. Currently, she is the only person with the password to election runner. She can only see the percentage of possible votes that have been made. Historically it has never been greater than 50%, we are at 40% now. Lindsay will send email reminder on Monday, will only go to people who haven't voted. There will be one Wednesday too, since it's the last day.

Registration will remain closed until after Easter. Before registration can open, the BOD will need to confirm travel fees for next season and also confirm how the uniform process will work. Lisa states that travel fees were listed on the emails that went out about travel evaluations. She was unaware that the fees needed to be removed from that email because she didn't realize that SYTHL was increasing their fees.

Assistant registrar applications: currently there are no strong candidates, for various reasons. Lindsay says we need an LTP team manager more than an AR. Lindsay would like to hold off on assistant spot now and next season, have an LTP manager to manage that part of Lindsay's current workload.

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CiC- As previously reported, Landon will be stepping down and Greg McMenimen will be taking over.

Landon asks if anyone needs anything from before the transition is complete, no one currently does. Lindsay states there is a coach who will need safe sport undated before the next ice touch. Greg says he is aware and will be in touch with the coach and will make sure its completed before the next ice touch.

Greg spoke with some coaches about preferences for the April ice time. He scheduled teams and coaches can do whatever they want with their time. 12U travel intends to re-evaluate 5 upcoming kids.

Wes Carter isn't listed on the coaching credits. Lindsay says he wasn't listed on the roster but was present at tournaments. He had personal health issues, mid-season but all of his certifications were all done by 12/31, so he should be eligible for the \$100 coaching credit. *ALL AGREE.*

Greg has encouraged coaches to negotiate with each other to make the April ice schedule work. The Bay Center didn't have much scheduled for April, so they gave us more ice to offset the lack of ice they had available in March. Everything ice skating related will be replaced at the Bay Center this summer. There will be nothing at the bay center when this is happening so they are making additional fees. We should not be charged for this ice, as it's part of our contract. Greg wants coaches to give feedback on what they plan to do with their ice time in April.

12U travel finances: \$13,000 from players, \$300 league team donation, \$2000 outside sponsors. They will end up with \$1000-\$1500 excess. Jimmy, team manager, would like to keep that money for the next season. Typically that money doesn't stay with the team; it stays with the players. Excess will be divided amongst the players, as a credit. This time, however, he requests the money kept with the team because he was fundraised it. Donations are used first and then player funds, second. Excess is refunded back to them. This team has 1 kid moving to 14U, everyone else stays. Tricia stated that she can't arbitrarily give money to team. She would like parents of that team make the decision. Scott notes that by the time tournaments need to be scheduled, travel budgets will be available. Lisa emphasizes that parents need to understand that the money will be donated to the team, not to individuals kids. It would be seen as a "donation" from the parents, of their left-over funds, to the team. *All approve.*

Tricia filed the Florida Department of Agriculture and Consumer Services papers so we can fundraise and has an email receipt. Previously Tricia stated that she couldn't find out how to pay fees associated with that filing but now she knows that is because there is no fee if under \$50,000 raised. We raised \$4000. May 15th is our tax deadline, so she will send the taxes on April 15.

Jennifer reports that there is nothing needed at this point for upcoming end-of-the-season party. Red Fish, Blue Fish is booked and food ordered. Brian reports that medals are ordered (through Stadium) but not in yet. At the time of ordering they quoted a 2-3 week turn around. Then they asked when he would need them, he gave them the date. They said expected date would be April 2nd. Landon stated that Gulf

Coast Trophies is local and they did a plaque in 5 minutes to give to Oar House for their league donation. Last season when the reminder email was sent out, it was noted there would be a tip jar at the party so parents could bring cash if they wanted. Lisa asks if anyone was opposed to including it in an email communication. No one is opposed. She will bring a jar to the party.

Lindsay asks if LTP graduates should be invited to the April ice. Board votes yes. Lindsay will calculate costs with Tricia and speak with Carlos. Lindsay will reach out and find out who is interested. They might not have gear and won't want to purchase for single ice experiences.

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Lisa brings up league discounts. She asked northern leagues about how they do goalie discounts, they do 50% discount for up to 2 goalies. She asks if we want to continue the distance discount? She asks that we consider reducing the amount. Currently it is a 50% discount for over 75 miles. Scott thinks goalie credit should be given at the end of the season when coach confirms the goalie played 50% or more of the season. No decision made.

Landon, would like to see travel players practicing here, getting a discount if they're not invited to tournaments and friendlies. Scott says we shouldn't give discounts for because we don't know how many friendlies each team will play and states that he doesn't feel like its fair to house players for higher level travel players to play in the games the house kids are able to play in. Lisa said she feels like all paid house fees should be allowed to play in friendlies.

Scott recapped a recent meeting with Greg Harris. Greg states that PJIF/GPFSC are asking for the maximum ice advantages each time we address the issue with any local governing body. For example, We want year-round ice. He encourages us to focus on smaller steps such as asking for flex space to include the ice plant so we can use it to offset the ice we don't get at the Bay Center. Greg McMenimen would like to see us ask for weekend ice immediately, at the beginning of the next season, to host a tournament. Greg Harris was not aware of stay-to-play process of tournaments, including that each rostered player must be accounted for on a rooming list with the assigned hotel. Greg Harris has requested tournament data from the PJIF, Entry fees and number of teams etc. Lisa sent him that data. All the tournaments that PJIF have been at least 30 team tournaments. Jacksonville does it on 2 sheets.

Scott thanked the board for their effort to work together this season, having established forward momentum on developing the organization. He states he is happy to see a group of directors who focus on transparency.

Meeting adjourned 1949