

2025 Annual LFYHA Board Meeting Minutes – 4.16.2025

PRESENT: Kari Houle, Megan Schulte, Lynn Houle, Robin Pohlman, Brittany Cook, Don LaBorde, Andy Petersen, Matt Poepping, Heather Brill, Jason Sadlovsky, Raena Wellman, Staci Stoerzinger, Trent Schmidgall, Chris Dobis, Jason Brown, Emily Branum

Call to Order: 6:31pm

1. Approval of Agenda

- a. Motion to Approve Agenda: Heather Brill
Motion 2nd: Jason Brown
All in Favor – No Objections – Agenda Approved

2. Secretary's Report – Megan Schulte

- a. Approval of 2024 Minutes with added concessions numbers: Heather Brill
Motion 2nd: Jason Brown
All in Favor – No Objections – Motion Approved

3. Treasurer's Report – Lynn Houle

- a. BMO Checking:
 - i. Ending Statement Balance as of: 3/31/2025
\$16,536.64
 - ii. Ending Register Balance as of: 3/31/2025
\$16,536.64
- b. Mid MN FCU Checking:
 - i. Ending Statement Balance as of: 3/31/2025
\$8,492.91
 - ii. Ending Register Balance as of: 3/31/2025
\$6,291.91
- c. Mid MN FCU Concession:
 - i. Ending Statement Balance as of: 3/31/2025
\$26,901.63
 - ii. Ending Register Balance as of: 3/31/2025
\$26,901.63
- d. Concession Stand Petty Cash:
 - i. Ending Statement Balance as of: 3/31/2025
\$0.00
 - ii. Ending Register Balance as of: 3/31/2025
\$0.00
- e. Mid MN FCU Savings:
 - i. Ending Statement Balance as of: 3/31/2025
\$15,196.71

- ii. Ending Register Balance as of: 3/31/2025
\$15,196.71
- f. Edward Jones Money Market
 - i. Ending Statement Balance as of: 3/31/2025
\$19,421.11
 - ii. Ending Register Balance as of: 3/31/2025
\$19,421.11
- g. Other Notes: We ended the year with net income. Because we are a nonprofit we should be breaking even so we're sitting in a good position. Embezzlement payments – last payment was July – we should be getting another large check soon.
- h. Motion to Approve 2024 Annual Treasurer's Report: Heather Brill
Motion 2nd: Jason Brown
All in Favor – No Objections – Motion Approved

Little Falls Youth Hockey Association

Balance Sheet
As of March 31, 2025

	TOTAL		
	AS OF MAR 31, 2025	AS OF MAR 31, 2024 (PP)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
BMO Checking	16,536.64	17,408.41	-871.77
Edward Jones - Money Market	19,421.11	18,603.25	817.86
MMFCU Checking	6,291.91	-1,082.65	7,374.56
MMFCU Concession	26,901.63	5,000.00	21,901.63
MMFCU Savings	15,196.71	30,182.97	-14,986.26
Total Bank Accounts	\$84,348.00	\$70,111.98	\$14,236.02
Other Current Assets			
Undeposited Funds	0.00	9,344.52	-9,344.52
Total Other Current Assets	\$0.00	\$9,344.52	\$ -9,344.52
Total Current Assets	\$84,348.00	\$79,456.50	\$4,891.50
Fixed Assets			
Furniture & Fixtures	10,714.62	6,495.00	4,219.62
Total Fixed Assets	\$10,714.62	\$6,495.00	\$4,219.62
TOTAL ASSETS	\$95,062.62	\$85,951.50	\$9,111.12
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
Sales Tax Liability	2,503.00	2,347.00	156.00
Total Other Current Liabilities	\$2,503.00	\$2,347.00	\$156.00
Total Current Liabilities	\$2,503.00	\$2,347.00	\$156.00
Total Liabilities	\$2,503.00	\$2,347.00	\$156.00
Equity			
Retained Earnings	83,604.50	132,503.83	-48,899.33
Net Income	8,955.12	-48,899.33	57,854.45
Total Equity	\$92,559.62	\$83,604.50	\$8,955.12
TOTAL LIABILITIES AND EQUITY	\$95,062.62	\$85,951.50	\$9,111.12

Little Falls Youth Hockey Association
Profit and Loss
April 2024 - March 2025

	TOTAL		
	APR 2024 - MAR 2025	APR 2023 - MAR 2024 (PY)	CHANGE
Income			
Business Donations		2,700.00	-2,700.00
Chuck A Tuck	1,570.60	1,570.60	
Concession Sales	47,745.54	48,478.16	-732.62
Db's Buyout	4,531.49	3,770.00	761.49
Donation	3,207.63	2,443.17	764.46
Equipment Rental	3,075.00	-850.00	3,925.00
Fundraising	1,327.00		1,327.00
Hat Sales		60.00	-60.00
Home Tourney Registration	28,250.00	16,250.00	12,000.00
Skater Registration	41,743.02	58,460.50	-16,717.48
T-shirt Sales		7,885.00	-7,885.00
Team Sponsor Donation	3,000.00		3,000.00
Total Income	\$194,550.28	\$190,190.83	\$4,359.45
GROSS PROFIT	\$194,550.28	\$190,190.83	\$4,359.45
Expenses			
90k Gambling Donation		36,191.86	-36,191.86
Advertising	400.00	800.00	-400.00
Bank Fees	25.00	6.00	19.00
Coaches, Referees & Other			
Coaches	18,600.00	26,800.00	-8,200.00
Concession Staff	5,856.00	4,754.50	1,101.50
Operations Contractor	13,900.00	7,450.00	6,450.00
Referees	20,790.05	22,482.00	-1,691.95
Tournament Paramedic	3,958.75	3,491.25	467.50
Total Coaches, Referees & Other	62,054.80	64,977.75	-2,922.95
Concessions Product	23,297.45	25,530.86	-2,233.41
Donations	5,500.00	650.00	4,850.00
Dues and Subscriptions	6,075.50	3,428.57	2,646.93
Equipment	4,118.43		4,118.43
Equipment Rental Refund	451.94		451.94
Girls Hockey Co-op	-11,376.80		-11,376.80
Ice Rental		5,000.00	-5,000.00
Insurance	951.82	1,117.94	-166.12
Licenses	300.00	300.00	
Other Costs		100.00	-100.00
Postage	5.19		5.19
Repair & Maintenance	331.06		331.06
Sales Tax	3,352.00	3,509.00	-157.00
Supplies	9,660.26	10,155.58	-495.32
Taxes	25.00	25.00	

Little Falls Youth Hockey Association
Profit and Loss
April 2024 - March 2025

	TOTAL		
	APR 2024 - MAR 2025	APR 2023 - MAR 2024 (PY)	CHANGE
Tournament Entry Fees (away)	15,730.33	26,464.39	-10,734.06
Tournament Shirts		6,516.00	-6,516.00
Tournament Supplies	4,735.63	2,828.17	1,907.46
Tryout	850.00		850.00
USA Hockey Reg & Training	2,516.00	3,015.00	-499.00
Utilities	50.00	368.76	-318.76
Total Expenses	\$129,863.61	\$190,084.88	\$61,221.27
NET OPERATING INCOME	\$4,896.67	\$-51,768.05	\$56,664.72
Other Income			
Embezzlement	2,625.00		2,625.00
Interest Earned	896.45	931.48	-35.03
Other Miscellaneous Income	537.00	1,957.24	-1,420.24
Total Other Income	\$4,058.45	\$2,888.72	\$1,169.73
NET OTHER INCOME	\$4,058.45	\$2,888.72	\$1,169.73
NET INCOME	\$8,955.12	\$-48,879.33	\$57,834.45

4. Gambling Report – Robin Pohlman

- Ending Checkbook Balance as of: 3/31/2025
- Ending balance: \$97,547.41
- Other Notes: We are down about \$14,000 from last year at this time. We paid approx. \$158,691 in taxes. It's been 3 months with the updated Etabs and there is less coming in because of that. With the government's decision on Etabs, it feels as if the Etab business is down so far this year. Rent paid was \$2,426.20 to The Ballroom, \$47,079.44 to Rustic and \$31,763.38 to Main Gate. Major expenses this year included \$2,706 for practice equipment, \$106,180 for ice time rental (up approx. \$80,000 from last year), rental of a second storage unit and a new computer for bingo at Main Gate. We should look at more opportunities to utilize gambling funds to help our teams. Looking forward, do we need to form a gambling committee? We would have to figure out how this could work but it seems like something the state encourages. The raffle cleared \$19,000 this year, it was determined that \$50 winners will remain and we will order less tickets this coming year. We should look at ways to get more people at the Bingo drawing.
- Motion to Approve 2024 Gambling Report: Lynn Houle
Motion 2nd: Jason Brown
All in Favor – No Objections – Motion Approved
- Motion to approve \$1/hr raise to all current gambling employees: Heather Brill
Motion 2nd: Jason Brown
All in Favor – No Objections – Motion Approved

5. Concessions Report – Brittany Cook

- Final numbers for the year - income \$47,062.67, expenses \$37,318.90, profit \$9,743.77

the cost for squirt level goalies which is currently \$365, this could be done as a refund and we can advertise at the time of registration.

- d. We can't eliminate dibs hours for locker room monitors – 75 hours for locker room monitors. Hired concessions were 50 hours more this season. Discussed hiring students to staff all high school games. We need more volunteers and families to step up to cover shifts. Youth games are less of a concern than high school games.
- e. Dibs final decisions - 12 Dibs hours per skater, capped at 30 hours for 3 or more skaters, decrease concession hours by 15% and increase buyout from \$20 to \$50 an hour.
- f. Motion to increase Dibs buyout to \$50 an hour and increase penalty when you don't fulfill hours to \$1,000: Lynn Houle
Motion 2nd: Staci Stoerzinger
All in Favor – No Objections – Motion Approved

10. Member at Large Report – Jason Sadlovsky

- a. Nothing to report

11. Fundraiser's Report – Raena Wellman

- a. Total brought in this year was \$7,534 compared \$5,143. This includes \$1,327 - craft fair, \$3,000 - team sponsorships and \$3,207 - other. We are currently working with Les Schwab to be a tournament sponsor.

12. Publicity Report – Kimberly Hilmerson – Not present

- a. Picture night went well this season and will be working on parade sign ups for this year.

13. Girls Coordinator's Report – Staci Stoerzinger

- a. We hosted two events this season, both incorporated an on-ice skating portion and we spent just under \$400, not including ice time. We're still in the co-op agreement with Brainerd for this year, we filled three teams last year and we will have more girls playing this year compared to last. Looking ahead, we need to reevaluate the financial commitment in the co-op as we are currently at 50%.
- b. Motion to approve a budget not to exceed \$1,500 to be used for girl's recruitment and retention including events hosted by LFYH: Heather Brill
Motion 2nd: Jason Brown
All in Favor – No Objections – Motion Approved

14. Coaches Coordinator's Report – Trent Schmidgall

- a. We have some good parent coaches coming up so we will want to make sure we retain them. We have had non-parent coaches that have worked out well, but the focus should be on keeping our parent coaches. There was discussion around how to compensate coaches including dibs hours, payment and/or team apparel,

this is still ongoing. We should continue with the same coaching registration process.

15. ACE Coordinator/Committees Director's Report – Chris Dobis

- a. Numbers for next year:
 - Ice Mites – 28 (not including incoming skaters)
 - Mites – 28 (2 skaters are 3rd grade and could move up)
 - Squirts – 30-32 skaters, 3 goalies (1 girl), there are 4 girls and 2 are second year and 1 would petition down. Two teams of 16 would be tough, there are lots of unknowns. This is the only group that will have a tryout based on numbers. Would like to delay this a few more weeks into the season, need to find a date that works with evaluators and another team to scrimmage.
 - Peewees - 16 skaters, 2 goalies, 2 12U, would be a B1 team.
 - Bantams – 17 skaters, 1 goalie, will be an ongoing conversation because of the challenge with 17 skaters.
- b. Fall Camp – Will be working with Coach Joey Hanowski to determine what the structure will look like for this year.
- c. Goalies – Discussed some options on what we can do for our goalies including equipment reimbursements, alternative training ideas, registration discounts. Nothing has been finalized.
- d. 10K Puck Challenge – Kick off will be between Easter and May 1st. There will only be a few in-person sessions this summer due to last year's attendance.

16. Facilities Director's Report – Jason Brown

- a. We will need to do some outdoor rink repair over the summer, replace some expired helmets and invest in a med kit that is accessible.

17. President's New Business

- a. Election of officers

V/P Tournament Director: Andy Petersen is interested in continuing as V/P Tournament Director. No opponent. Andy Petersen is voted in as V/P Tournament Director.

Secretary: Megan Schulte is interested in continuing as Secretary. No opponent. Megan Schulte is voted in as Secretary.

Registration Coordinator: Heather Brill is interested in continuing as Registration Coordinator. No opponent. Heather Brill is voted in as Registration Coordinator. This position includes Dibs management.

Fundraising Coordinator: Raena Wellman is interested in continuing as Fundraising Coordinator. No opponent. Raena Wellman is voted in as Fundraising Coordinator.

Girls Coordinator: Staci Stoerzinger is interested in continuing as Girls Coordinator. No opponent. Staci Stoerzinger is voted in as Girls Coordinator.

Coaching Coordinator: Trent Schmidgall is not interested in continuing as Coaching Coordinator. The position will be left open until a candidate is found.

Member at Large: Jason Sadlovsky is not interested in continuing as Member at Large. Emily Branum is interested in the position. No opponent. Emily Branum is voted in as Member at Large.

Robin Pohlman is interested in continuing as Gambling Manager. No opponent. Robin Pohlman is voted in as Gambling Manager.

- b. Excel Energy will be launching the “Community Power Play” program. The program will provide grants with a focus on financial assistance for players, purchase of equipment and ice time, and investments and improvements of local rinks and facilities. This is something we should look into to see if there are any opportunities for our association.

18. Open Floor

- a. Nothing to report

19. Meeting Adjourned: 8:43pm

- a. Motion to Accept: Jason Brown
Motion 2nd: Jason Sadlovsky
All in Favor – No Objections – Motion Approved