

Job Title: Fundraising and Sponsorship Director

Organization: Washington Schoolgirls Lacrosse Association

Location: Statewide/Remote/Hybrid as applicable

Compensation: Volunteer

Time Commitment: ~2-6 hours a week with occasional increase during busy seasons

About Us

WSLA administers girls' high school and youth lacrosse across Washington, organizing and promoting safe play, supporting the sport's growth, and honoring its native roots.

Position Overview

The Fundraising and Sponsorship Director will lead all fundraising and sponsorship initiatives. This key leadership role is responsible for developing, implementing, and managing strategies to increase financial support from corporate sponsors, individual donors, grants, and community partners. The ideal candidate is highly motivated, relationship-oriented, and passionate about advancing youth sports.

Key Responsibilities

- Design and execute annual fundraising and sponsorship plans aligned with organizational goals
- Identify, cultivate, and solicit sponsorships from businesses, foundations, and individuals
- Develop compelling sponsorship proposals, presentations, and marketing materials
- Build and maintain long-term relationships with current and prospective donors and sponsors
- Organize fundraising events and campaigns, both virtual and in-person
- Coordinate with the marketing and events teams to maximize sponsor visibility and engagement
- Track and report on fundraising metrics, sponsorship deliverables, and donor stewardship activities
- Research and apply for grants supporting youth sports and lacrosse development
- Ensure compliance with all applicable fundraising regulations and reporting requirements

Qualifications

- 3+ years of experience in fundraising, sponsorship, business development, or a related area
- Proven track record securing sponsorships and donations
- Strong communication, negotiation, and presentation skills
- Ability to manage multiple projects and deadlines

- Experience with CRM systems, fundraising software, and digital marketing tools
- Passion for youth sports and community engagement
- Knowledge of lacrosse is a plus, but not required

How to Apply

Please submit a **brief** (short paragraph) cover letter, resume, and up to three references to **info@wslax.org**. Applications will be reviewed on a rolling basis.